SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

/X/ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended MARCH 31, 2001

or

/ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 $\,$

Commission File No. 1-3548

ALLETE, Inc.

Formerly Minnesota Power, Inc.

A Minnesota Corporation
IRS Employer Identification No. 41-0418150
30 West Superior Street
Duluth, Minnesota 55802-2093
Telephone - (218) 279-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Common Stock, no par value, 75,685,479 shares outstanding as of April 30, 2001

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DEFINITIONS

The following abbreviations or acronyms are used in the text. References in this report to "we," "us" and "our" are to ALLETE, Inc. and its subsidiaries, collectively.

ABBREVIATION OR ACRONYM TERM

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2000 Form 10-K ALLETE's Annual Report on Form 10-K for the Year

Ended December 31, 2000

ADESA ADESA Corporation

AFC Automotive Finance Corporation

ALLETE, Inc.

ALLETE Properties ALLETE Properties, Inc.

ALLETE Water Services ALLETE Water Services, Inc.

APC Auto Placement Center, Inc.

Company ALLETE, Inc. and its subsidiaries

ComSearch, Inc.

Dicks Creek Wastewater Utility

EBITDAL Earnings Before Interest, Taxes, Depreciation,

Amortization and Lease Expense

ESOP Employee Stock Ownership Plan

FERC Federal Energy Regulatory Commission

Florida Water Florida Water Services Corporation

FPSC Florida Public Service Commission

Heater Utilities, Inc.

MPUC Minnesota Public Utilities Commission

NCUC North Carolina Utilities Commission

PSCW Public Service Commission of Wisconsin

SEC Securities and Exchange Commission

Square Butte Square Butte Electric Cooperative

SWL&P Superior Water, Light and Power Company

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, we are hereby filing cautionary statements identifying important factors that could cause our actual results to differ materially from those projected in forward-looking statements (as that term is defined in the Private Securities Litigation Reform Act of 1995) made by or on behalf of ALLETE in this quarterly report on Form 10-Q, in presentations, in response to questions or otherwise. Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "projects," "will likely result," "will continue" or similar expressions) are not statements of historical facts and may be forward-looking.

Forward-looking statements involve estimates, assumptions and uncertainties and are qualified in their entirety by reference to, and are accompanied by, the following important factors, which are difficult to predict, contain uncertainties, are beyond our control and may cause actual results to differ materially from those contained in forward-looking statements:

- prevailing governmental policies and regulatory actions, including those of the United States Congress, state legislatures, the FERC, the MPUC, the FPSC, the NCUC, the PSCW and various county regulators, about allowed rates of return, industry and rate structure, acquisition and disposal of assets and facilities, operation and construction of plant facilities, recovery of purchased power and capital investments, and present or prospective wholesale and retail competition (including but not limited to transmission costs);
- economic and geographic factors, including political and economic risks:
- changes in and compliance with environmental and safety laws and policies;
- weather conditions:
- population growth rates and demographic patterns;
- competition for retail and wholesale customers;
- pricing and transportation of commodities;
- market demand, including structural market changes;
- changes in tax rates or policies or in rates of inflation;
- changes in project costs;
- unanticipated changes in operating expenses and capital expenditures;
- capital market conditions;
- competition for new energy development opportunities; and
- legal and administrative proceedings (whether civil or criminal) and settlements that influence the business and profitability of ALLETE.

Any forward-looking statement speaks only as of the date on which that statement is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which that statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time and it is not possible for management to predict all of those factors, nor can it assess the impact of each of those factors on the businesses of ALLETE or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statement.

PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

ALLETE CONSOLIDATED BALANCE SHEET Millions

	2001	DECEMBER 31, 2000 Audited
200770		
ASSETS		
Current Assets Cash and Cash Equivalents	\$ 209.5	\$ 219 3
Trading Securities	94.4	90.8
Accounts Receivable (Less Allowance of \$13.0 and \$11.7)	390.0	265.7
Inventories Prepayments and Other	29.9 147.2	26.4 128.8
rrepayments and other	177.2	
Total Current Assets	871.0	731.0
Property, Plant and Equipment	1,493.5	1,479.7
Investments	118.0	116.4
Goodwill	499.5	472.8
ther Assets	115.5	114.1
COTAL ASSETS	\$3,097.5	\$2,914.0
LIABILITIES AND STOCKHOLDERS' EQUITY		
IABILITIES		
urrent Liabilities Accounts Payable	\$ 377.5	\$ 269.1
Accrued Taxes, Interest and Dividends	74.6	52.3
Notes Payable	218.2	274.2
Long-Term Debt Due Within One Year Other	14.1 71.0	15.8 95.6
Total Current Liabilities	755.4	707.0
ong-Term Debt	1,069.5	952.3
accumulated Deferred Income Taxes	119.9	125.1
ther Liabilities	160.2	153.8
Total Liabilities	2,105.0	1,938.2
Company Obligated Mandatorily Redeemable Preferred Securities of Subsidiary ALLETE Capital I Which Holds Solely Company Junior Subordinated Debentures	75.0	75.0
STOCKHOLDERS' EQUITY		
Common Stock Without Par Value, 130.0 Shares Authorized		
75.6 and 74.7 Shares Outstanding	585.5	576.9
nearned ESOP Shares	(54.9)	(55.7)
ccumulated Other Comprehensive Loss	(10.7)	(4.2)
etained Earnings	397.6	383.8
Total Stockholders' Equity	917.5	900.8
OTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$3,097.5	

The accompanying notes are an integral part of these statements.

ALLETE CONSOLIDATED STATEMENT OF INCOME Millions Except Per Share Amounts - Unaudited

QUARTER ENDED MARCH 31,

	MARC	H 31,
	2001	2000
OPERATING REVENUE		
Energy Services	\$159.4	\$141.6
Automotive Services	211.1	119.5
Water Services	29.5	28.0
Investments	13.0	33.5
Total Operating Revenue	413.0	322.6
OPERATING EXPENSES		
Fuel and Purchased Power	62.4	53.1
Operations	272.6	201.2
Interest Expense	22.0	16.3
Total Operating Expenses	357.0	
OPERATING INCOME	56.0	52.0
DISTRIBUTIONS ON REDEEMABLE		
PREFERRED SECURITIES OF ALLETE CAPITAL I	1.5	1.5
INCOME TAX EXPENSE	21.6	20.1
NET INCOME	\$ 32.9	\$ 30.4
AVERAGE SHARES OF COMMON STOCK		
Basic	71.2	69.1
Diluted	71.8	69.2
BASIC AND DILUTED		
EARNINGS PER SHARE OF COMMON STOCK	\$0.46	\$0.43
DIVIDENDS PER SHARE OF COMMON STOCK	\$0.2675	\$0.2675

The accompanying notes are an integral part of this statement.

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ALLETE CONSOLIDATED STATEMENT OF CASH FLOWS Millions - Unaudited

QUARTER ENDED

	MARCH 31,	
	2001	2000
OPERATING ACTIVITIES		
Net Income	\$ 32.9	\$ 30.4
Depreciation and Amortization	25.4	20.3
Deferred Income Taxes	(1.4)	(3.3)
Changes In Operating Assets and Liabilities		
Trading Securities	(3.6)	(1.7)
Accounts Receivable	(124.3)	(93.4)
Inventories	(3.5)	(2.1)
Accounts Payable	108.4	122.4
Other Current Assets and Liabilities	(23.7)	(33.4)
Other - Net	6.4	6.4
Cash From Operating Activities	16.6	45.6
INVESTING ACTIVITIES		
Additions to Investments	(1.9)	(4.8)
Additions to Property, Plant and Equipment	(24.6)	(30.1)
Acquisitions - Net of Cash Acquired	(47.2)	(15.7)
Other - Net	8.8	12.4
Cash For Investing Activities	(64.9)	(38.2)
FINANCING ACTIVITIES		
Issuance of Common Stock	6.9	8.2
Issuance of Long-Term Debt	125.8	35.0
Changes in Notes Payable - Net	(56.0)	79.5
Reductions of Long-Term Debt	(10.3)	(38.6)
Dividends on Preferred and Common Stock	(19.0)	(18.9)
	(19.0)	
Cash From Financing Activities	47.4	65.2
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(8.9)	(0.4)
CHANGE IN CASH AND CASH EQUIVALENTS	(9.8)	72.2
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	219.3	101.5
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$209.5	\$173.7
SUPPLEMENTAL CASH FLOW INFORMATION Cash Paid During the Period For		
Interest - Net of Capitalized	\$23.7	\$17.3
Income Taxes	\$1.7	\$15.5

The accompanying notes are an integral part of this statement.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The accompanying unaudited consolidated financial statements and notes should be read in conjunction with our 2000 Form 10-K. In our opinion all adjustments necessary for a fair statement of the results for the interim periods have been included. The results of operations for an interim period may not give a true indication of results for the year.

NOTE 1. BUSINESS SEGMENTS Millions

	CONSOLIDATED	ENERGY SERVICES	AUTOMOTIVE SERVICES	WATER SERVICES	INVESTMENTS	CORPORATE CHARGES
FOR THE QUARTER ENDED						
MARCH 31, 2001						
Operating Revenue Operation and Other Expense Depreciation and Amortization Expense Lease Expense Interest Expense	\$413.0 301.6 25.4 8.0 22.0	\$159.4 122.0 11.6 0.6 4.9	\$211.1 153.3 10.0 6.8 10.6	\$29.5 17.5 3.7 0.6 2.7	\$13.0 4.3 - -	\$ 4.5 0.1 - 3.8
Operating Income (Loss) Distributions on Redeemable Preferred Securities of Subsidiary Income Tax Expense (Benefit)	56.0 1.5 21.6	20.3 0.6 7.8	30.4	5.0	8.7 - 3.2	(8.4) 0.9 (4.0)
Net Income (Loss)	\$ 32.9	\$ 11.9	\$ 17.7	\$ 3.1	\$ 5.5	\$(5.3)
EBITDAL Total Assets Property, Plant and Equipment Accumulated Depreciation and Amortization Capital Expenditures	\$111.4 \$3,097.5 \$1,493.5 \$994.9 \$24.6	\$37.4 \$908.7 \$790.4 \$672.5 \$8.0	\$57.8 \$1,590.9 \$425.5 \$103.0 \$9.7	\$12.0 \$335.2 \$277.6 \$217.2 \$6.9	\$8.7 \$262.4 - \$2.2	\$ (4.5) \$0.3 - -
FOR THE QUARTER ENDED MARCH 31, 2000						
Operating Revenue Operation and Other Expense Depreciation and Amortization Expense Lease Expense Interest Expense	\$322.6 228.0 20.3 6.0 16.3	\$141.6 106.3 11.5 0.7 5.2	\$119.5 85.1 4.8 4.9 3.9	\$28.0 17.3 3.8 0.4 2.6	\$33.5 14.9 0.1 -	\$ 4.4 0.1 - 4.6
Operating Income (Loss) Distributions on Redeemable Preferred Securities of Subsidiary Income Tax Expense (Benefit)	52.0 1.5 20.1	17.9 0.4 6.8	20.8 - 8.9	3.9 - 1.5	18.5 - 7.0	(9.1) 1.1 (4.1)
Net Income (Loss)	\$ 30.4	\$ 10.7	\$ 11.9	\$ 2.4	\$11.5	\$(6.1)
EBITDAL Total Assets Property, Plant and Equipment Accumulated Depreciation and Amortization Capital Expenditures	\$94.6 \$2,534.2 \$1,277.1 \$935.4 \$30.1	\$35.3 \$1,054.7 \$771.0 \$677.0 \$9.7	\$34.4 \$848.7 \$250.9 \$60.5 \$15.1	\$10.7 \$318.2 \$255.2 \$195.9 \$5.3	\$18.6 \$312.2 - \$2.0	\$(4.4) \$0.4 - -

Included \$34.8 million of Canadian operating revenue in 2001 (\$17.1 million in 2000). Included \$227.2 million of Canadian assets in 2001 (\$149.6 million in 2000). Included \$0.3 million of minority interest in 2001 (\$0.2 million in 2000).

NOTE 2. REGULATORY MATTERS

FLORIDA WATER 1991 RATE CASE REFUNDS. In 1995 the Florida First District Court of Appeals (Court of Appeals) reversed a 1993 FPSC order establishing uniform rates for most of Florida Water's service areas. With "uniform rates" all customers in each uniform rate area pay the same rates for water and wastewater services. In response to the Court of Appeals' order, in August 1996 the FPSC ordered Florida Water to issue refunds to those customers who paid more since October 1993 under uniform rates than they would have paid under stand-alone rates. This order did not permit a balancing surcharge to customers who paid less under uniform rates. Florida Water appealed, and the Court of Appeals ruled in June 1997 that the FPSC could not order refunds without balancing surcharges. In response to the Court of Appeals' ruling, the FPSC issued an order in January 1998 that did not require refunds. In February 1998 this order was appealed by customers who paid more under uniform rates. That appeal is still pending. Florida Water's potential refund liability is about \$15 million, which includes interest. We believe that if refunds are ordered an equal surcharge to other customers would be required consistent with the 1997 Court of Appeals ruling. We are unable to predict the outcome of this matter.

In the same January 1998 order, the FPSC required Florida Water to refund, with interest, \$2.5 million, the amount paid by customers in the Spring Hill service area from January 1996 through June 1997 under uniform rates which exceeded the amount these customers would have paid under a modified stand-alone rate structure. No balancing surcharge was permitted. The FPSC ordered this refund because Spring Hill customers continued to pay uniform rates after other customers began paying modified stand-alone rates effective January 1996 under the FPSC's interim rate order in Florida Water's 1995 rate case. The FPSC did not include Spring Hill in this interim rate order because Hernando County had assumed jurisdiction over Spring Hill's rates. In June 1997 Florida Water reached an agreement with Hernando County to revert prospectively to stand-alone rates for Spring Hill customers.

Florida Water appealed the \$2.5 million refund order. While the appeal was pending, Florida Water and Hernando County reached a settlement of all remaining issues in this matter that provides Spring Hill customers with a prospective rate reduction effective April 2001 reducing annual revenue by \$0.6 million for three years with no refunds. Florida Water agreed not to file a rate case for three years. The settlement was approved in December 2000 by Hernando County and the FPSC in February 2001. The appeal has been dismissed.

NOTE 3. ACQUISITIONS

ADESA AUCTION FACILITIES. On January 18, 2001 we acquired all of the outstanding stock of ComSearch in exchange for ALLETE common stock and paid cash to purchase all of the assets of Auto Placement Center, Inc. (APC) in transactions with an aggregate value of \$62.4 million. APC was accounted for using the purchase method. APC financial results have been included in our consolidated financial statements since the date of purchase. ComSearch was accounted for as a pooling of interest with financial results included in our consolidated financial statements since January 1, 2001. Pro forma financial results have not been presented due to immateriality.

DICKS CREEK. ALLETE Water Services purchased, subject to certain conditions, the assets of Dicks Creek, a wastewater utility located near Atlanta, Georgia, in December 2000 for \$6.6 million plus a commitment to pay the seller a fee for residential connections. The commitment requires the payment of a minimum of \$400,000 annually beginning December 31, 2001 for four years or until cumulative payments reach \$2 million, whichever occurs first. The transaction closed on February 1, 2001 and was accounted for using the purchase method. Financial results have been included in our consolidated financial statements since February 2001. Pro forma financial results have not been presented due to immateriality.

NOTE 4. LONG-TERM DEBT

On February 21, 2001 ALLETE issued \$125 million of 7.80% Senior Notes, due February 15, 2008. Proceeds were used to repay a portion of ALLETE's short-term borrowings incurred for the acquisition of vehicle auction facilities purchased in 2000 and early 2001, and for general corporate purposes.

NOTE 5. INCOME TAX EXPENSE

	QUARTER ENDED MARCH 31,	
	2001	2000
Millions		
Current Tax		
Federal	\$ 19.8	\$ 19.6
Foreign State	0.8 2.4	0.5 3.3
	Z. 7	
	23.0	23.4
Deferred Tax		
Federal	(1.2)	(2.3)
Foreign	(0.2)	(0.1)
State	0.4	(0.5)
	(1.0)	(2.9)
Deferred Tax Credits	(0.4)	(0.4)
Total Income Tax Expense	\$ 21.6	\$ 20.1

NOTE 6. TOTAL COMPREHENSIVE INCOME

For the quarter ended March 31, 2001 total comprehensive income was \$26.4 million (\$49.0 million for the quarter ended March 31, 2000). Total comprehensive income includes net income, unrealized gains and losses on securities classified as available-for-sale, changes in the fair value of an interest rate swap and foreign currency translation adjustments.

NOTE 7. NEW ACCOUNTING STANDARDS

As of January 1, 2001 we adopted Statement of Financial Accounting Standards No. (SFAS) 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS 133 establishes accounting and reporting standards requiring that every derivative instrument be recorded on the balance sheet as either an asset or liability measured at fair value. Changes in fair value are to be recognized in current earnings or other comprehensive income, depending on the purpose for which the derivative is held. Our use of derivative instruments is not significant. Upon adoption of SFAS 133, we held two interest rate swaps, both of which qualify for hedge accounting. Based on our current hedging practices, the adoption of SFAS 133 will have minimal earnings impact.

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Minnesota Power has a power purchase agreement with Square Butte that extends through 2026 (Agreement). It provides a long-term supply of low-cost energy to customers in our electric service territory and enables Minnesota Power to meet power pool reserve requirements. Square Butte, a North Dakota cooperative corporation, owns a 455-megawatt coal-fired generating unit (Unit) near Center, North Dakota. The Unit is adjacent to a generating unit owned by Minnkota Power Cooperative, Inc. (Minnkota), a North Dakota cooperative corporation whose Class A members are also members of Square Butte. Minnkota serves as the operator of the Unit and also purchases power from Square Butte.

Minnesota Power is entitled to approximately 71 percent of the Unit's output under the Agreement. After 2005 and upon compliance with a two-year advance notice requirement, Minnkota has the option to reduce Minnesota Power's entitlement by 5 percent annually, to a minimum of 50 percent. Minnesota Power is obligated to pay its pro rata share of Square Butte's costs based on Minnesota Power's entitlement to Unit output. Minnesota Power's payment obligation is suspended if Square Butte fails to deliver any power, whether produced or purchased, for a period of one year. Square Butte's fixed costs consist primarily of debt service. At March 31, 2001 Square Butte had total debt outstanding of \$314.9 million. Total annual debt service for Square Butte is expected to be approximately \$36 million in each of the years 2001 through 2003 and \$23 million in both 2004 and 2005. Variable operating costs include the price of coal purchased from BNI Coal, Ltd., our subsidiary, under a long-term contract. Minnesota Power's payments to Square Butte are approved as purchased power expense for ratemaking purposes by both the MPUC and FERC.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ALLETE is a multi-services company with operations in four business segments: (1) ENERGY SERVICES, which include electric and gas services, coal mining and telecommunications; (2) AUTOMOTIVE SERVICES, which include a network of vehicle auctions, an automobile dealer finance company, and several subsidiaries that are integral parts of the vehicle redistribution business; (3) WATER SERVICES, which include water and wastewater services; and (4) INVESTMENTS, which include real estate operations, investments in emerging technologies related to the electric utility industry and a securities portfolio. Corporate charges represent general corporate expenses, including interest, not specifically related to any one business segment.

CONSOLIDATED OVERVIEW

Each of our operating segments produced solid financial results during the first quarter of 2001. For the quarter ended March 31, 2001, net income was up 8 percent and earnings per share were up 7 percent over the same period of 2000.

	QUARTER ENDED MARCH 31,	
	2001	2000
Millions		
Operating Revenue		
Energy Services	\$159.4	\$141.6
Automotive Services	211.1	119.5
Water Services	29.5	28.0
Investments	13.0	33.5
	\$413.0	\$322.6
Operating Expenses		
Energy Services	\$139.1	\$123.7
Automotive Services	180.7	98.7
Water Services	24.5 4.3	24.1
Investments Corporate Charges	4.3 8.4	15.0 9.1
	0.4	
	\$357.0	\$270.6
Net Income		
Energy Services	\$11.9	\$10.7
Automotive Services	17.7	11.9
Water Services	3.1	2.4
Investments	5.5	11.5
Corporate Charges	(5.3)	(6.1)
	\$32.9 	\$30.4
Diluted Average Shares of Common Stock - Millions	71.8	69.2
Diluted Earnings Per Share of Common Stock	\$0.46	\$0.43

NET INCOME

The following net income discussion summarizes significant events for the quarter ended March 31, 2001.

ENERGY SERVICES' net income in 2001 reflected increased margins on wholesale marketing activities and increased sales to residential and commercial customers. These increases were partially offset by decreased sales to industrial customers.

AUTOMOTIVE SERVICES reported higher net income in 2001 due to significant acquisitions made in 2000 and early 2001 and increased financing activity at AFC's loan production offices. EBITDAL for ADESA's 28 same-store auction facilities was flat for the first quarter of 2001 reflecting increased costs and no increase in volumes because of inclement weather in 2001. Vehicles expected at auction in the first

quarter of 2001 that did not occur are expected to come to auction in the second and third quarters of 2001.

WATER SERVICES' net income was higher in 2001 reflecting customer growth, an October 2000 rate increase implemented by Heater, productivity enhancements and the release of escrow proceeds received from the sale of assets to Orange County, Florida in 1997.

INVESTMENTS reported lower net income in 2001 primarily due to the timing of sales by our real estate operations. In 2000 significant real estate sales were recorded during the first quarter. There were no comparable sales in 2001. However, in April 2001 our real estate operations announced that its largest sale ever is expected to close in June 2001. Net income from Investments was also lower in 2001 due to lower income from our emerging technology investments and our securities portfolio. The after-tax return on our securities portfolio was 10.32 percent in 2001 (3.96 percent in 2000), however, we had a lower average balance in 2001. During 2000 we reduced the size of our securities portfolio to partially fund significant acquisitions made by Automotive Services.

COMPARISON OF THE QUARTERS ENDED MARCH 31, 2001 AND 2000

OPERATING REVENUE

ENERGY SERVICES' operating revenue was up \$17.8 million, or 13 percent in 2001. Additional demand revenue from large power customers who converted a portion of their interruptible power to firm power and fuel clause recoveries for higher purchased power and gas prices more than offset a 7 percent decrease in megawatthour sales. The decline in megawatthour sales was attributed to a 20 percent decrease in sales to taconite customers due to temporary shutdowns. Megawatthour sales to residential and commercial customers were up due to more normal winter weather in 2001. In addition, the average price we charged for wholesale electricity was up 58 percent reflecting overall wholesale market conditions and adding \$6.1 million to operating revenue.

Revenue from electric sales to taconite customers accounted for 9 percent of consolidated operating revenue in 2001 (13 percent in 2000). Electric sales to paper and pulp mills accounted for 4 percent of consolidated operating revenue in both 2001 and 2000. Sales to other power suppliers accounted for 6 percent of consolidated operating revenue in both 2001 and 2000.

AUTOMOTIVE SERVICES' operating revenue was up \$91.6 million, or 77 percent, in 2001 primarily due to significant acquisitions made in 2000 and early 2001. At ADESA auction facilities 500,000 vehicles were sold in 2001 (295,000 in 2000), an increase of 69 percent. Financial results for 2001 included three months of operations from 28 auction facilities acquired or opened in 2000 and results from acquisitions made in January 2001. Financial results for 2001 were negatively impacted by the timing of vehicles coming to auction and inclement weather that resulted in both low attendance at and canceled auctions. Operating revenue from AFC was also higher in 2001 reflecting a 13 percent increase in vehicles financed through its loan production offices. AFC financed approximately 221,000 vehicles in 2001 (195,000 in 2000). AFC has had 86 loan production offices since April 2000.

WATER SERVICES' operating revenue was up \$1.5 million, or 5 percent, in 2001 due to customer growth of 6 percent, an October 2000 rate increase implemented by Heater and the release of escrow proceeds received from the sale of assets to Orange County, Florida in 1997.

INVESTMENTS' operating revenue was down \$20.5 million, or 61 percent, in 2001 primarily due to the timing of sales by our real estate operations. In 2001 two large real estate sales contributed \$2.6 million to revenue, while in 2000 three large real estate sales contributed \$18.8 million to revenue. Revenue from our emerging technology investments was also \$3.1 million lower in 2001. Revenue from our securities portfolio was down slightly in 2001 due to a lower average balance.

OPERATING EXPENSES

ENERGY SERVICES' operating expenses were up \$15.4 million, or 12 percent, in 2001 because of higher prices paid for purchased power and purchased gas.

AUTOMOTIVE SERVICES' operating expenses were up \$82.0 million, or 83 percent, in 2001 primarily due to significant acquisitions made in 2000 and early 2001. In addition to the increased costs associated with having more vehicle auction facilities in operation, expenses in 2001 included integration costs, additional amortization of goodwill and higher interest expense related to debt issued in late 2000 to finance these acquisitions. Operating expenses in 2001 also reflected additional expenses for utility and labor costs incurred as a result of inclement weather conditions compared to 2000 when weather conditions were relatively mild.

WATER SERVICES' operating expenses were up \$0.4 million, or 2 percent, in 2001 due to customer growth and the inclusion of water and wastewater systems acquired in 2000.

INVESTMENTS' operating expenses were down \$10.7 million, or 71 percent, in 2001 as a result of lower sales by our real estate operations.

OUTLOOK

We experienced solid performance from each of our four business segments during the first quarter of 2001. Automotive Services acquisitions made during 2000 and early 2001, and continued growth of AFC, our vehicle finance company, contributed significantly to net income for the first quarter of 2001. With the addition of "total loss" vehicle recovery services at existing ADESA vehicle auction facilities and economies of scale as a result of integration efficiencies at newly acquired vehicle auction facilities, we expect to achieve our 2001 goal of a 40 percent earnings growth for Automotive Services. The increase in cash flow from Automotive Services will be used to pay down the acquisition debt.

We announced the \$29 million sale of the Tarpon Point property in Fort Myers, Florida, which is expected to close in the second quarter of 2001.

LIQUIDITY AND CAPITAL RESOURCES

CASH FLOW ACTIVITIES. During the first quarter of 2001 cash flow from operations reflected strong operating results and continued focus on working capital management. Cash flow from operations was lower in 2001 due to \$15 million of cash related to AFC's December 2000 floorplanning program expansion with a manufacturer (see Working Capital below) and the timing of Automotive Services' cash receipts and disbursements. Cash flow from operations was also affected by a number of factors representative of normal operations.

WORKING CAPITAL. Additional working capital, if and when needed, generally is provided by the sale of commercial paper. Our securities investments can be liquidated to provide funds for reinvestment in existing businesses or acquisition of new businesses. Approximately 6 million original issue shares of our common stock are available for issuance through INVEST DIRECT, our direct stock purchase and dividend reinvestment plan.

A substantial amount of ADESA's working capital is generated internally from payments for services provided. However, ADESA has arrangements to use proceeds from the sale of commercial paper issued by ALLETE to meet short-term working capital requirements arising from the timing of payment obligations to vehicle sellers and the availability of funds from vehicle purchasers. During the sales process, ADESA does not typically take title to vehicles.

AFC also has arrangements to use proceeds from the sale of commercial paper issued by ALLETE to meet its operational requirements. AFC offers short-term on-site financing for dealers to purchase vehicles

at auctions in exchange for a security interest in those vehicles. The financing is provided through the earlier of the date the dealer sells the vehicle or a general borrowing term of 30 to 45 days.

AFC sells certain finance receivables on a revolving basis to a wholly owned, unconsolidated, qualified special purpose subsidiary. This subsidiary in turn sells, on a revolving basis, an undivided interest in eligible finance receivables, up to a maximum at any one time outstanding of \$300 million, to third party purchasers under an agreement that expires at the end of 2002. At March 31, 2001 AFC had sold \$401.2 million of finance receivables to the special purpose subsidiary (\$335.7 million at December 31, 2000). Third party purchasers had purchased an undivided interest in finance receivables of \$274.0 million from this subsidiary at March 31, 2001 (\$239 million at December 31, 2000). AFC also entered into an arrangement in December 2000 with a manufacturer to floorplan certain vehicles located at auctions awaiting resale by June 15, 2001 for a security interest in those vehicles. AFC sells these finance receivables, on a revolving basis, to another wholly owned, unconsolidated, qualified special purpose subsidiary. This subsidiary borrows money from a third party under an agreement that expires June 15, 2001. At March 31, 2001 AFC had sold \$38.8 million of these finance receivables to the special purpose subsidiary (\$53.5 million at December 31, 2000). At March 31, 2001 the third party lender had advanced \$40 million against these receivables (\$43 million at December 31, 2000). At March 31, 2001 AFC also held \$19.3 million in cash that will be used to pay down a portion of the \$40 million of third party lender debt during the second quarter of 2001. Unsold finance receivables and unfinanced receivables held by the special purpose subsidiaries are recorded by AFC as residual interest at fair value. Fair value is based upon estimates of future cash flows, using assumptions that market participants would use to value such instruments, including estimates of anticipated credit losses over the life of the receivables sold without application of a discount rate due to the short-term nature of the receivables sold. The fair value of AFC's residual interest was \$122.7 million at March 31, 2001 (\$106.2 million at December 31, 2000). Proceeds from the sale of the receivables were used to repay borrowings from ALLETE and fund vehicle inventory purchases for AFC's customers.

Significant changes in accounts receivable and accounts payable balances at March 31, 2001 compared to December 31, 2000 were due to increased sales and financing activity at Automotive Services. Typically auction volumes are down during the winter months and in December because of the holidays. As a result, both ADESA and AFC had higher receivables and higher payables at March 31, 2001.

ACQUISITIONS AND DIVESTITURES. In January 2001 we acquired all of the outstanding stock of ComSearch in exchange for ALLETE common stock and paid cash to purchase all of the assets of APC in transactions with an aggregate value of \$62.4 million. APC was funded with internally generated funds and short-term debt which was refinanced with long-term debt. (See Long-Term Debt below.) APC is a provider of "total loss" vehicle recovery services with ten auction facilities in the United States. ComSearch provides Internet-based parts location and insurance adjustment audit services nationwide. Both APC and ComSearch are based in Rhode Island.

ALLETE Water Services purchased, subject to certain conditions, the assets of Dicks Creek, a wastewater utility located near Atlanta, Georgia, in December 2000 for \$6.6 million plus a commitment to pay the seller a fee for future residential connections. The commitment requires payment of a minimum of \$400,000 annually beginning December 31, 2001 for four years or until cumulative payments reach \$2 million, whichever occurs first. The transaction closed in February 2001 and was funded with internally generated funds.

In April 2001 we announced ALLETE Properties has a firm contract to sell Tarpon Point Marina and the surrounding 150 acres of development property in Cape Coral, Florida to the Grosse Point Development Company for \$29 million in cash. To effect this transaction, ALLETE Properties will sell the stock of its subsidiary that owns the real estate being transferred. Cape Coral is adjacent to Fort Myers. The closing is scheduled for June 2001 and is expected to be a significant contributor to earnings in the second quarter of 2001. This transaction will be the largest single real estate sale by a subsidiary of ALLETE.

In May 2001 ADESA purchased the assets of the I-44 Auto Auction in Tulsa, Oklahoma. The I-44 Auto Auction which is located on 75 acres was renamed ADESA Tulsa and offers six fully automated auction lanes, storage for over 3,000 vehicles and a five-bay reconditioning and detail facility. The transaction was funded with internally generated funds.

LONG-TERM DEBT. In February 2001 we issued \$125 million of 7.80% Senior Notes, due February 15, 2008. Proceeds were used to repay a portion of ALLETE's short-term bank borrowings incurred for the acquisition of vehicle auction facilities in 2000 and early 2001 and for general corporate purposes.

In March 2001 ALLETE, ALLETE Capital II and ALLETE Capital III, jointly filed a registration statement with the SEC pursuant to Rule 415 under the Securities Act of 1933. The registration statement, which has been declared effective by the SEC, relates to the possible issuance, from time to time when market conditions and the needs of ALLETE warrant, of an aggregate amount of \$500 million of securities which may include ALLETE common stock, first mortgage bonds, and other debt securities and ALLETE Capital II and ALLETE Capital III preferred trust securities. ALLETE also previously filed registration statements, which have been declared effective by the SEC, relating to the possible issuance, from time to time when market conditions and the needs of ALLETE warrant, of 1,814,000 shares of ALLETE common stock and \$25 million of first mortgage bonds and other debt securities. Any offer and sale of the above mentioned securities will be made only by means of a prospectus meeting the requirements of the Securities Act of 1933 and the rules and regulations thereunder.

In May 2001 we redeemed \$1.3 million of 5.6% Industrial Development Refunding Revenue Bonds, Series 1994-A, City of Little Falls, Minnesota. This redemption was funded with internally generated funds.

INVESTMENTS. As companies included in our emerging technology investments are sold, we may recognize a gain or loss. In the second half of 2000, several of the private companies included in our emerging technology investments went public by completing initial public offerings. Typically, investors in a private company are not permitted to sell stock in the company for a period of 180 days following the company's initial public offering. Other restrictions on sale may also apply. Since going public, the market value of these companies has experienced significant volatility. Our investment in the companies that have gone public has a cost basis of approximately \$13 million. The aggregate market value of our investment in these companies at March 31, 2001 was \$33 million.

Our emerging technology investments provide us with access to developing technologies before their commercial debut, as well as potential financial returns and diversification opportunities. We view these investments as a source of capital for redeployment in existing businesses and a potential entree into additional business opportunities. Portions of any proceeds received on these investments may be reinvested back into companies to encourage development of future technology.

CAPITAL REQUIREMENTS. Consolidated capital expenditures for the quarter ended March 31, 2001 totaled \$24.6 million (\$30.1 million in 2000). Expenditures for 2001 included \$8.0 million for Energy Services, \$9.7 million for Automotive Services and \$6.9 million for Water Services. Internally generated funds and the issuance of long-term debt were the primary sources of funding for these expenditures.

Readers are cautioned that forward-looking statements including those contained above, should be read in conjunction with our disclosures under the heading: "SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995" located on page 3 of this Form 10-Q.

ALLETE First Quarter 2001 Form 10-Q

ITEM 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our securities portfolio has exposure to both price and interest rate risk. Investments held principally for near-term sale are classified as trading securities and recorded at fair value. Trading securities consist primarily of the common stock of publicly traded companies. In strategies designed to hedge overall market risks, we also sell common stock short. Investments held for an indefinite period of time are classified as available-for-sale securities and also recorded at fair value. Available-for-sale securities consist of our direct investments in emerging technology companies and securities in a grantor trust established to fund certain employee benefits.

MARCH 31, 2001	FAIR VALUE
Millions	
Trading Securities Portfolio Available-For-Sale Securities Portfolio	\$94.4 \$24.0

PART II. OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On May 8, 2001 shareholders of ALLETE elected 11 directors and approved the appointment of PricewaterhouseCoopers LLP as our independent accountants for 2001 and the change of our legal name to ALLETE, Inc. Voting results will be provided in our Form 10-Q for the quarter ended June 30, 2001.

ITEM 5. OTHER INFORMATION

Reference is made to our 2000 Form 10-K for background information on the following updates. Unless otherwise indicated, cited references are to our 2000 Form 10-K.

Ref. Page 23. - First Paragraph

On May 8, 2001 shareholders of ALLETE approved the change of our legal name to ALLETE, Inc. The new name became effective on May 8, 2001.

Ref. Page 25. - Minimum Revenue and Demand Under Contract Table

As of May 1, 2001 the minimum annual revenue Minnesota Power would collect under contracts with its large power customers is estimated to be \$107.1 million for 2001.

Ref. Page 28. - Fourth Full Paragraph Ref. Page 29. - First Full Paragraph

In December 1999 the FERC issued its Order No. 2000 in which it strongly encouraged all transmission owners in the United States to transfer operational control over their transmission systems to independent regional transmission organizations that would have certain specified characteristics and perform certain specified functions relating to the transmission of electricity in interstate commerce. On February 28, 2001 Minnesota Power and SWL&P submitted an application for membership in the Midwest Independent System Operator (MISO), which is proposing to become one of the nation's largest electric power delivery systems, and signed the MISO's Transmission Owner's Agreement. Participation by Minnesota Power and SWL&P is contingent on the receipt of all necessary regulatory approvals.

The MISO was founded in 1996 by certain transmission owners in the Midwestern United States and was specifically configured to comply with the FERC concept of an independent regional transmission organization. Its primary objectives are to provide open access to a large regional transmission system, thus facilitating development of a robust marketplace and enhancing the stability and reliability of the region's power grid. When it becomes operational, the non-profit MISO will operate as a single transmission system for the transmission facilities of several Midwestern transmission owners.

Ref. Page 28. - Eighth Full Paragraph

On February 23, 2001 the Minnesota Supreme Court denied the MPUC's appeal regarding Minnesota Power's 1998 "lost margin" case. The MPUC had disallowed recovery of \$3.5 million of lost margins associated with activities related to Conservation Improvement Programs for 1998. On March 29, 2001 Minnesota Power filed the Conservation Improvement Program Consolidated Filing with the MPUC requesting approval to recover the lost margins and associated carrying charges.

Ref. Page 28. - Last Paragraph

On March 15, 2001 the Minnesota Environmental Quality Board (MEQB) unanimously approved Minnesota Power's request that the 12-mile Minnesota portion of the Wausau-to-Duluth transmission line proposed jointly by Wisconsin Public Service Corporation and Minnesota Power be exempt from the requirements of the Minnesota Power Plant Siting Act. A request for reconsideration filed by opponents to the project was denied by the MEQB on April 19, 2001. Minnesota Power will begin the process of obtaining local special use permits or other local requirements.

Ref. Page 31. - Second Paragraph Ref. Page 32. - Table

On May 1, 2001 ADESA purchased the assets of the I-44 Auto Auction in Tulsa, Oklahoma. The I-44 Auto Auction which is located on 75 acres was renamed ADESA Tulsa and offers six fully automated auction lanes, storage for over 3,000 vehicles and a five-bay reconditioning and detail facility.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits.

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- 3(a) Amendment to Certificate of Assumed Name, filed with the Minnesota Secretary of State on May 8, 2001
- 3(b) Articles of Incorporation, as amended and restated as of May 8, 2001
- 3(c) Bylaws, as amended effective May 8, 2001
- (b) Reports on Form 8-K.

Report on Form 8-K filed January 19, 2001 with respect to Item 5. Other Events and Item 7. Financial Statements and Exhibits.

Report on Form 8-K filed April 11, 2001 with respect to Item 5. Other Events

Report on Form 8-K filed April 18, 2001 with respect to Item 7. Financial Statements and Exhibits.

ALLETE First Ouarter 2001 Form 10-0

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALLETE, Inc.

May 8, 2001

D. G. Gartzke

D. G. Gartzke
Senior Vice President - Finance
and Chief Financial Officer

May 8, 2001

Mark A. Schober

Mark A. Schober
Vice President and Controller

ALLETE First Quarter 2001 Form 10-Q

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EXHIBIT INDEX

Exhibit Number

- 3(a) Amendment to Certificate of Assumed Name, filed with the Minnesota Secretary of State on May 8, 2001
- 3(b) Articles of Incorporation, as amended and restated as of May 8, 2001 3(c) Bylaws, as amended effective May 8, 2001

[GRAPHIC MATERIAL OMITTED -THE GREAT SEAL OF THE STATE OF MINNESOTA - 1858]

MINNESOTA SECRETARY OF STATE

STATE OF MINNESOTA
DEPARTMENT OF STATE
FILED

SEAL OF THE AMENDMENT TO CERTIFICATE OF ASSUMED NAME STATE OF Minnesota Statutes Chapter 333

MAY 08 2001 /s/ Mary Kiffmeyer Secretary of State

Read the directions on reverse side before completing.

Filing Fee: \$25.00

The filing of an assumed name does not provide a user with exclusive rights to that name. The filing is required for consumer protection in order to enable consumers to be able to identify the true owner of a business.

PLEASE TYPE OR PRINT LEGIBLY IN BLACK INK FOR RECORDING PURPOSES.

1. State the exact assumed name under which the business is or will be conducted: one business name per application ${}^{\circ}$

ALLETE (no name change.)

2. State the address of the principal place of business.

30 West Superior Street Duluth MN 55802

Street City State Zip code (A complete street address or rural route and rural route box number is required; the address cannot be a P.O. Box.)

3. List the name and complete street address of all persons conducting business under the above Assumed Name. Attach additional sheet(s) if necessary. If the business owner is a corporation or other business entity, list the legal name and registered office address.

Street

name and registered office address.

Name (please print)

ALLETE, Inc. 30 West Superior Street Duluth MN 55802

- ------

4. This certificate is an amendment of Certificate of Assumed name number 0240576 originally filed on August 8, 2000 under the name

- -----

(List the previous name only if you are amending that name.) $% \label{eq:list_problem} % \begin{subarray}{ll} \end{subarray} % \begin{subarray}{$

5. I certify that I am authorized to sign this certificate and I further certify that I understand that by signing this certificate, I am subject to the penalties of perjury as set forth in Minnesota Statutes section 609.48 as if I had signed this certificate under oath.

/s/ Philip R. Halverson

Signature (ONLY one person listed in #3 is required to sign.)

City

State

Zip

May 8, 2001 Philip R. Halverson, Vice President, Secretary and

Date Print Name and Title General Counsel

Ingrid Kane-Johnson (218) 720-2534

Contact Person Daytime Phone Number

05920882 Rev. 11/98

ARTICLES OF INCORPORATION
OF
ALLETE, INC.
AS
AMENDED AND RESTATED
AS OF MAY 8, 2001

ARTICLE I

The name of this Corporation shall be ALLETE, Inc.

This Corporation has general business purposes and shall have unlimited power to engage in and so do any lawful act concerning any and all lawful business.

The principal place for the transaction of the business of this Corporation shall be at the City of Duluth, St. Louis County, Minnesota and the registered office address of this Corporation is 30 West Superior Street, Duluth, Minnesota 55802.

ARTICLE II

The time of the commencement of this Corporation shall be January 29, 1906 and the period of its duration shall be perpetual.

ARTICLE III

- 1. The total authorized number of shares of capital stock of this Corporation shall be 133,616,000 shares of which 116,000 shares of the par value of \$100 each shall be 5% Preferred Stock, 1,000,000 shares without par value shall be Serial Preferred Stock, 2,500,000 shares without par value shall be Serial Preferred Stock A and 130,000,000 shares without par value shall be Common Stock. Any of the aforesaid shares may be issued and disposed of by the Board of Directors at any time and from time to time, to such persons, firms, corporations or associations, upon such terms and for such consideration as the Board of Directors may, in its discretion, determine, except as may be limited by law or by these Articles of Incorporation.
- 2. (a) The Board of Directors is hereby authorized to issue at any time and from time to time such number of shares, not to exceed in the aggregate 1,000,000 shares, of one or more series of the Serial Preferred Stock, with such dividend rate or rates and redemption price or prices and bearing such series designations as may be fixed by the Board of Directors and stated and expressed in the resolution or resolutions establishing the respective series of such stock, the authority for which is hereby expressly vested in the Board of Directors.

- (b) The Board of Directors is hereby authorized to issue at any time and from time to time such number of shares, not to exceed in the aggregate 2,500,000 shares of one or more series of the Serial Preferred Stock A, with such dividend rate or rates, terms and conditions on which shares of such series may be redeemed and the redemption price or prices, preferential amount or amounts payable on shares of such series in the event of the voluntary or involuntary liquidation of the Corporation, terms and conditions on which shares of such series may be converted, if shares are issued with the privilege of conversion, and sinking fund or purchase fund provisions, if any, for the redemption or purchase of shares and bearing such series designations as may be fixed by the Board of Directors and stated and expressed in the resolution or resolutions establishing the respective series of such stock, the authority for which is hereby expressly vested in the Board of Directors.
- (c) The Serial Preferred Stock and the Serial Preferred Stock A are hereinafter sometimes referred to collectively as the "Serial Stocks".
- The 5% Preferred Stock and the Serial Stocks, pari passu, shall be entitled, but only when and as declared by the Board of Directors, out of funds legally available for the payment of dividends, in preference to the Common Stock, to dividends at the rate of five per centum (5%) per annum as to the 5% Preferred Stock and, as to the Serial Stocks at the rate as to each series thereof fixed by resolution of the Board of Directors establishing such series of Serial Stocks, respectively, payable, as to the 5% Preferred Stock, quarterly on January 1, April 1, July 1 and October 1 of each year, or otherwise as the Board of Directors may determine, and payable, as to any series of the Serial Stocks, on such dates as the Board of Directors may determine prior to the issue of any shares of such series, to shareholders of record as of a date, not exceeding thirty (30) days and not less than ten (10) days, preceding such dividend payment dates, to be fixed by the Board of Directors; such dividends, as to the 5% Preferred Stock, to be cumulative from July 1, 1945, and such dividends, as to each series of the Serial Stocks, to be cumulative from the first day of the current dividend period within which such shares of Serial Stocks are issued. Neither the holders of the 5% Preferred Stock nor the holders of the Serial Stocks shall be entitled to receive any dividends thereon out of profits other than dividends referred to in this paragraph.
- The 5% Preferred Stock and the Serial Stocks, pari passu, shall also 4. have a preference over the Common Stock upon any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, or upon any distribution of assets, other than profits, until there shall have been paid, by dividends or distribution, on the 5% Preferred Stock the full par value thereof and five per centum (5%) per annum thereon from July 1, 1945, and on each series of the Serial Preferred Stock One Hundred Dollars (\$100) per share plus an amount equal to dividends upon the shares of such series at the rate or rates fixed by the Board of Directors from the date or dates on which dividends on such shares became cumulative and on each series of Serial Preferred Stock A, as stated and expressed in the resolution or resolutions providing for the issue of each such series adopted by the Board of Directors. Neither the 5% Preferred Stock nor the Serial Preferred Stock shall receive any share in any voluntary or involuntary liquidation, dissolution or winding up of this Corporation, or in any distribution of assets in excess of the amounts stated in this paragraph or in the case of the Serial Preferred Stock A, in excess of the amounts stated in the resolution or resolutions providing for the issue of shares of Serial Preferred Stock A.
- 5. For the purpose of this (fifth) paragraph of this Article III of these Articles: (i) the term "Common Stock Equity" shall mean the sum of the stated capital of the outstanding Common Stock, premium on Common Stock and the earned surplus and the capital and paid-in surplus of this Corporation, whether or not available for the payment of dividends on the Common Stock; (ii) the term "total capitalization" shall mean the sum of the stated capital applicable to the outstanding stock of all

classes of this Corporation, the earned surplus and the capital and paid-in surplus of the Corporation, whether or not available for the payment of dividends on the Common Stock of the Corporation, any premium on Capital Stock of the Corporation and the principal amount of all outstanding debts of the Corporation maturing more than twelve months after the date of the determination of the total capitalization; and (iii) the term "dividends on Common Stock" shall embrace dividends and distributions on Common Stock (other than dividends or distributions payable only in shares of Common Stock), and the purchase or other acquisitions for value of any Common Stock of this Corporation or other stock, if any, subordinate to its 5% Preferred Stock and Serial Stocks. Subject to the rights of the holders of the 5% Preferred Stock, and Serial Stocks and subordinate thereto (and subject and subordinate to the rights of any class of stock hereafter authorized), the Common Stock alone shall receive all dividends and shares in liquidation, dissolution, winding up or distribution other than those to be paid on shares of 5% Preferred Stock and Serial Stocks, as hereinbefore provided. So long as any shares of 5% Preferred Stock, or Serial Stocks are outstanding, this Corporation shall not declare or pay any dividends on the Common Stock, except as follows:

- (1) If and so long as the Common Stock Equity at the end of the calendar month immediately preceding the date on which a dividend on Common Stock is declared is, or as a result of such dividend would become, less than 20% of total capitalization, the Corporation shall not declare such dividends in an amount which, together with all other dividends on Common Stock declared within the year ending with and including the date of such dividend declaration, exceeds 50% of the net income of the Corporation available for dividends on the Common Stock for the twelve full calendar months immediately preceding the month in which such dividends are declared; and
- (2) If and so long as the Common Stock Equity at the end of the calendar month immediately preceding the date on which a dividend on Common Stock is declared is, or as a result of such dividend would become, less than 25% but not less than 20% of total capitalization, the Corporation shall not declare dividends on the Common Stock in an amount which, together with all other dividends on Common Stock declared within the year ending with and including the date of such dividend declaration, exceeds 75% of the net income of the Corporation available for dividends on the Common Stock for the twelve full calendar months immediately preceding the month in which such dividends are declared; and
- (3) At any time when the Common Stock Equity is 25% or more of total capitalization the Corporation may not declare dividends on shares of the Common Stock which would reduce the Common Stock Equity below 25% of total capitalization, except to the extent provided in subparagraphs (1) and (2) above.
- 6. This Corporation, by a majority vote of its Board of Directors, may at any time redeem all of said 5% Preferred Stock or may from time to time redeem any part thereof, by paying in cash a redemption price of \$105.00 per share, if redeemed before July 1, 1946; \$104.50 per share if redeemed on or after July 1, 1946 and before July 1, 1947; \$104.00 per share if redeemed on or after July 1, 1947 and before July 1, 1948; \$103.50 per share if redeemed on or after July 1, 1948 and before July 1, 1949; \$103.00 per share if redeemed on or after July 1, 1949 and before July 1, 1950; and \$102.50 per share if redeemed on or after July 1, 1950, plus unpaid accumulated dividends, if any, to the date of redemption.
- 7. This Corporation, by a majority vote of its Board of Directors, may at any time redeem all of the Serial Preferred Stock or Serial Preferred Stock A or may from time to time redeem any series or any part of any series thereof, by paying in cash the redemption price or prices fixed for the series of Serial Preferred Stock or Serial Preferred Stock A to be redeemed by resolution or resolutions of the

Board of Directors establishing such series, plus unpaid accumulated dividends, if any, to the date of redemption.

- Notice of the intention of this Corporation to redeem all or any part of the 5% Preferred Stock or all or any part of the Serial Preferred Stock or all or any part of the Serial Preferred Stock A shall be mailed 30 days before the date of redemption to each holder of record of preferred stock to be redeemed, at his post office address as shown by this Corporation's records; but no failure to mail such notice nor any defect therein nor in the mailing thereof shall affect the validity of the proceedings for the redemption of any shares of preferred stock so to be redeemed. At any time after such notice has been mailed as aforesaid, this Corporation may deposit the aggregate redemption price (or the portion thereof not already paid in the redemption of such preferred stock) with any bank or trust company in the City of New York, New York, or in the City of Duluth, Minnesota, named in such notice, payable to the order of the record holders of the preferred stock so to be redeemed, on the endorsement, required, and surrender of their certificates, and thereupon said holders shall cease to be shareholders with respect to said shares, and from and after the making of such deposit, said holders shall have no interest in or claim against this corporation with respect to said shares, but shall be entitled only to receive the said moneys from said bank or trust company, with interest, if any, allowed by such bank or trust company on such moneys deposited as in this paragraph provided, on endorsement, if required, and surrender of their certificates as aforesaid. Any moneys so deposited, plus interest thereon, any, and remaining unclaimed at the end of six years from the date fixed for redemption, if thereafter requested by resolution of the Board of Directors, shall be repaid to the Corporation and in the event of such repayment to the Corporation such holders of record of the shares so redeemed as shall not have made claim against such moneys prior to such repayment to the Corporation, shall be deemed to be unsecured creditors of the Corporation for an amount without interest equivalent to the amount deposited, plus interest thereon, if any, allowed by such bank or trust company, as above stated for the redemption of such shares and so paid to the Corporation. If less than all of the shares of the 5% Preferred Stock or less than all of the shares of any series of the Serial Preferred Stock are to be redeemed, the shares to be redeemed shall be selected by lot, in such manner as the Board of Directors of this Corporation shall determine, by an independent bank or trust company selected for that purpose by the Board of Directors of this Corporation. If less than all of the shares of any series of the Serial Preferred Stock A are to be redeemed, the shares to be redeemed shall be selected by lot, pro rata, or by such other method, and in such manner as the Board of Directors of this Corporation shall determine. Nothing herein contained shall limit any right of this Corporation to purchase or otherwise acquire any shares of 5% Preferred Stock or Serial Preferred Stock or Serial Preferred Stock A.
- 9. Except as hereinafter otherwise provided, every shareholder of record or his legal representative, at the date fixed for the determination of persons entitled to vote at the meeting of shareholders, or, if no date has been fixed, then at the date of the meeting shall be entitled at such meeting to one vote for each share standing in his name on the books of the Corporation. There shall be no cumulative voting by any class, series or shares of stock of this Corporation.
- 10. If and when dividends payable on any of the preferred stocks shall be in default in an amount equal to four full quarterly payments or more per share, and thereafter until all dividends on any of the preferred stocks in default shall have been paid, the holders of all of the then outstanding preferred stocks, voting as a class, shall be entitled to elect the smallest number of directors necessary to constitute a majority of the full Board of Directors, and the holders of the Common Stock, voting as a class, shall be entitled to elect the remaining directors of the Corporation, anything herein or in the Bylaws to the contrary notwithstanding. The terms of office, as directors, of all persons who may be directors of the Corporation at the time shall terminate upon the election of a majority of the Board of Directors by the

holders of the preferred stocks, except that if the holders of the Common Stock shall not have elected the remaining directors of the Corporation, then, and only in that event, the directors of the Corporation, as constituted just prior to the election of a majority of the Board of Directors by the holders of the preferred stocks, shall elect the remaining directors of the Corporation. Thereafter, while such default continues and the majority of directors are being elected by the holders of the preferred stocks, the remaining directors, whether elected by directors, as aforesaid, or whether originally or later elected by holders of the Common Stock, shall continue in office until their successors are elected by holders of the Common Stock and qualify.

For the purposes of this (tenth) paragraph of this Article III of these Articles, every shareholder of record, or his legal representative, of Serial Preferred Stock A shall be entitled to one vote, for each share, standing in his name on the books of the Corporation, with a liquidation preference of \$100 as established in a resolution or resolutions of the Board of Directors providing for the issue of shares of each series and each share of Serial Preferred Stock A with a liquidation preference of less than \$100 shall be afforded its proportional, fractional vote.

For purposes of this (tenth) paragraph, there shall be no cumulative voting by any class, series or shares of stock of this Corporation.

- 11. If and when all dividends then in default on the preferred stocks then outstanding shall be paid (and such dividends shall be declared and paid out of any funds legally available therefore as soon as reasonably practicable), the holders of the preferred stocks shall be divested of any special right with respect to the election of directors and the voting power of the holders of the preferred stocks and the holders of the Common Stock shall revert to the status existing before the first dividend payment date on which dividends on any of the preferred stocks were not paid in full; but always subject to the same provisions for vesting such special rights in the holders of the preferred stocks in case of further like default or defaults on dividends thereon. Upon the termination of any such special voting right upon payment of all accumulated and defaulted dividends on the preferred stocks, the terms of office of all persons who may have been elected directors of the Corporation by vote of the holders of the preferred stocks, as a class, pursuant to such special voting right shall forthwith terminate, and the resulting vacancies shall be filled by a vote of the majority of the remaining directors.
- 12. In case of any vacancy in the office of a director occurring among the directors elected by the holders of the preferred stocks, voting as a class, the remaining directors elected by the holders of the preferred stocks, by affirmative vote of a majority thereof, or the remaining director so elected if there be but one, may elect a successor or successors to hold office for the unexpired terms of the director or directors whose place or places shall be vacant. Likewise in case of any vacancy in the office of a director occurring among the directors not elected by the holders of the preferred stocks, the remaining directors not elected by the holders of the preferred stocks, by affirmative vote of a majority thereof, or the remaining director so elected if there be but one, may elect a successor or successors to hold office for the unexpired term of the director or directors whose place or places shall be vacant.
- 13. Whenever the right shall have accrued to the holders of the preferred stocks to elect directors, voting as a class, then upon request in writing signed by any holder of preferred stock entitled to vote, delivered by registered mail or in person to the president, a vice president or secretary, it shall be the duty of such officer forthwith to cause notice to be given to the shareholders entitled to vote of a meeting to be held at such time as such officer may fix, not less than ten nor more than sixty days after the receipt of such request, for the purpose of elected directors. At all meetings of shareholders held for the purpose of electing directors during such time as the holders of the preferred stocks shall have the

special right, voting as a class, to elect directors, the presence in person or by proxy of the holders of a majority of the outstanding Common Stock shall be required to constitute a quorum of such class for the election of directors, and the presence in person or by proxy of the holders of a majority of the outstanding preferred stocks shall be required to constitute a quorum of the preferred stocks for the election of directors; provided, however, that the absence of a quorum of the holders of Common Stock or of preferred stocks shall not prevent the election at any such meeting or adjournment thereof of directors by such other class or classes if the necessary quorum of the holders of stock of such other class or classes is present in person or by proxy at such meeting or any adjournment thereof; and provided further that in the event a quorum of the holders of the Common Stock is present but a quorum of the holders of the preferred stocks is not present, then the election of the directors elected by the holders of the Common Stock shall not become effective and the directors so elected by the holders of the Common Stock shall not assume their offices and duties until the holders of the preferred stocks, with a quorum present, shall have elected the directors they shall be entitled to elect; and provided further, however, that in the absence of a quorum of the holders of either the Common Stock or the preferred stocks, a majority of the holders of the stock of the class or classes who are present in person or by proxy shall have power to adjourn the election of the directors to be elected by such class or classes from time to time without notice other than announcement at the meeting until the requisite amount of holders of such class or classes shall be present in person or by proxy, but such adjournment shall not be made to a date beyond the date for the mailing of notice of the next annual meeting of the Corporation or special meeting in lieu thereof.

For the purpose of determining a quorum of the preferred stocks, as required by this (thirteenth) paragraph of this Article III of these Articles, each share of Serial Preferred Stock A with a liquidation preference of \$100 shall be counted as a whole share; and each share of Serial Preferred Stock A with a liquidation preference of less than \$100 shall be counted as a proportional, fractional share.

For the purpose of any vote of the preferred stocks, as required by this (thirteenth) paragraph of this Article III of these Articles, each share of outstanding Serial Preferred Stock A shall be entitled to the same vote provided for in the tenth paragraph of this Article III of these Articles.

- 14. So long as any shares of the 5% Preferred Stock or any shares of any series of the Serial Preferred Stock or the Serial Preferred Stock A are outstanding, the Corporation shall not, without the consent (given by vote at a meeting called for that purpose) of the holders of at least two-thirds of the total number of shares then outstanding of each class of preferred stock to be affected:
- (a) Create or authorize any new stock ranking prior to, or on a parity with, the 5% Preferred Stock or the Serial Preferred Stock or the Serial Preferred Stock A as to dividends, in liquidation, dissolution, winding up or distribution, or create or authorize any security convertible into shares of any such stock; or
- (b) Amend, alter, change or repeal any of the express terms of the 5% Preferred Stock or the Serial Preferred Stock or the Serial Preferred Stock A then outstanding in a manner substantially prejudicial to the holders thereof; or
- (c) Amend, alter, change or repeal any of the express terms of the Serial Preferred Stock A then outstanding so as to materially alter any such express terms.
- 15. So long as any shares of the 5% Preferred Stock or any shares of any series of the Serial Preferred Stock or the Serial Preferred Stock A are outstanding, the Corporation shall not, without the

consent (given by vote at a meeting called for that purpose) of the holders of a majority of the total number of shares of the preferred stocks then outstanding:

- (a) Merge or consolidate with or into any other corporation or corporations, unless such merger or consolidation, or the exchange, issuance or assumption of all securities to be issued or assumed in connection with any such merger or consolidation, shall have been ordered, approved, or permitted by the Securities and Exchange Commission under the provisions of the Public Utility Holding Company Act of 1935 or by any successor commission or other regulatory authority of the United States of America having jurisdiction over the exchange, issuance or assumption of securities in connection with such merger; provided that the provisions of this clause (a) shall not apply to a purchase or other acquisition by the Corporation of franchises or assets of another corporation in any manner which does not involve a merger or consolidation; or
- (b) Create or assume any unsecured notes, debentures or other securities representing unsecured indebtedness maturing more than one year after the date of their creation or assumption (1) unless and until the Corporation's net earnings available for the payment of interest, for a period of twelve consecutive calendar months ending not more than three months prior to the beginning of the calendar months in which such indebtedness shall be created or assumed, shall have been at least twice the annual interest charges on all outstanding bonds, notes, debentures or other securities representing indebtedness created or assumed by the Corporation and payable one or more years from the date of such creation or assumption, $% \left(1\right) =\left(1\right) +\left(1$ the indebtedness so to be created or assumed; provided that the requirements of this paragraph (b) shall not apply to indebtedness created or assumed to refund by payment, replacement, retirement, acquisition, purchase, exchange, redemption, surrender or otherwise any bonds, notes, debentures or other securities representing indebtedness outstanding at any time and maturing more than one year after the date of creation or assumption of such refunded indebtedness, or, (2) in the event after the creation or assumption of such notes, debentures or other securities representing unsecured indebtedness maturing more than one year after the date of their creation or assumption, and the application of the proceeds thereof, the principal amount of all securities representing indebtedness maturing more than one year after the date of their creation or assumption, but excluding any secured indebtedness of the Corporation, shall thereupon in the aggregate exceed 25% of the sum of
- $% \left(1\right) =-1$ (i) the principal amount of secured indebtedness of the Corporation, plus
- $\mbox{(ii)}$ $\mbox{ the amount of Capital Stock of the Corporation as stated on its books of account, plus$
- $% \left(\text{iii}\right) \left(\text{iii}\right) \right)$ the amount of the surplus of the Corporation as stated on its books of account; or
- (c) Issue, sell or otherwise dispose of any shares of the then authorized but unissued 5% Preferred Stock or the Serial Stocks or any other stock ranking on a parity with or having a priority over said preferred stocks in respect to dividends or of payments in liquidation (including reissued shares of said preferred stocks or such other stock) (1) unless for a period of twelve consecutive calendar months ending not more than three months prior to the beginning of the calendar month in which any such shares shall be issued, the Corporation's net earnings available for the payment of interest for said period, shall have been at least one and one half (1 1/2) times the sum of
 - (i) the interest charges for one year on all bonds, notes, debentures or other securities representing indebtedness which shall then be outstanding (including any indebtedness

proposed to be created in connection with the issue, sale or other disposition of such shares, but not including any indebtedness proposed to be retired in connection with such issue, sale or other disposition or indebtedness held by or for the account of the Corporation); and

- (ii) an amount equal to all annual dividend requirements on all outstanding shares of the 5% Preferred Stock, and the Serial Stocks and all other stock, if any, ranking on a parity with or having priority over said preferred stocks in respect of dividends or of payments in liquidation, including the shares proposed to be issued, but not including any shares proposed to be retired in connection with such issue, sale or other disposition;
- or (2) if such issue, sale or disposition would bring the aggregate of the par value of the 5% Preferred Stock and the stated value of the Serial Stocks and the par or stated value of any stock ranking on a parity with or having a priority over said preferred stocks in respect of dividends or of payments in liquidation to an amount in excess of the sum of
 - (i) the aggregate of the par value of all then outstanding stock having a par value and which is junior to the said preferred stocks plus the aggregate of the stated value of all then outstanding stock without par value and which is junior to the said preferred stocks; and
 - (ii) the amount of the Corporation's surplus as then stated on the Corporation's books.
- 16. No holder of any stock in this Corporation shall be entitled to any preemptive right to purchase any stock or other securities of this Corporation.
- 17. The consideration received by the Corporation from the issuance and sale of any additional shares of Common Stock without par value shall be entered in the capital stock account of the Corporation. The foregoing provision of this paragraph shall not be changed unless the holders of record of not less than two-thirds (2/3) of the number of shares of Common Stock then outstanding shall consent thereto in writing or by voting therefor in person or by proxy at the meeting of shareholders at which any such change is considered.
- 18. In order to acquire funds with which to make any redemption of stock herein authorized, this Corporation may, subject to the limitations or requirements herein provided, issue and sell Common Stock or preferred stock or any class then authorized but unissued, bonds, notes or other evidences of indebtedness, convertible or not into Common Stock or stock of any other class then authorized but unissued.

ARTICLE IV

There shall be no limitation on the amount of indebtedness or liability to which this Corporation shall at any time be subject.

ARTICLE V

The names and places of residence of the persons holding office as the duly elected Directors of this corporation at the time of this restatement of its Articles of Incorporation are as follows:

Kathleen A. Brekken
Merrill K. Cragun
Dennis E. Evans
Glenda E. Hood
Peter J. Johnson
George L. Mayer
Jack I. Rajala
Edwin L. Russell
Arend J. Sandbulte
Nick Smith
Bruce W. Stender
Donald C. Wegmiller

Cannon Falls, Minnesota
Brainerd, Minnesota
Minneapolis, Minnesota
Orlando, Florida
Virginia, Minnesota
Essex, Connecticut
Grand Rapids, Minnesota
Duluth, Minnesota
Duluth, Minnesota
Duluth, Minnesota
Duluth, Minnesota
Duluth, Minnesota
Minneapolis, Minnesota

ARTICLE VI

Subject to the provisions of Article III hereof, (1) the management of this Corporation shall be vested in a Board of Directors, the number of which shall be fixed from time to time exclusively by the Board of Directors pursuant to a resolution adopted by affirmative vote of the majority of the Disinterested Directors, as defined in Article VII, but the number of Directors shall be no less than nine (9) and no greater than fifteen (15), but no decrease shall have the effect of shortening the term of any incumbent Director. Directors shall be elected annually by the stockholders by ballot by a majority vote of all the outstanding stock entitled to vote, to hold office until their successors are elected and qualify; (2) subject to any rights then existing by applicable law with respect to cumulative voting, the stockholders at any meeting by a majority vote of all the outstanding stock entitled to vote, at an election of directors, may remove any director and fill the vacancy; (3) subject to the rights of the holders of any class or series of the then outstanding shares of voting capital stock of this Corporation, newly created directorships resulting from any increase in the authorized number of Directors or any vacancies in the Board of Directors resulting from death, resignation, retirement, disqualification, removal from office or other cause may be filled only by the shareholders or by the affirmative vote of a majority of the Disinterested Directors then in office, although less than a quorum. Directors so elected shall hold office for a term expiring at the time of the next annual election of Directors by the stockholders and until their successors are duly elected and qualify.

The annual meeting of the stockholders of this Corporation for the election of directors and the transaction of such other corporate business as may properly come before such meeting shall be held at a time and place anywhere within or without the State of Minnesota as may be designated by the Board of Directors on the second Tuesday of May in each year after the year 1923, unless such day is a legal holiday, in which case such meeting shall be held on the next day thereafter which is not a legal holiday or a Sunday.

The Board of Directors, as soon as may be after the election of directors in each year, shall elect one of their number President of this Corporation and shall also elect one or more Vice Presidents, a

Secretary and a Treasurer and shall from time to time appoint such other officers as they may deem proper. The same person may hold more than one office, except those of President and Vice President.

The Board of Directors may, by unanimous affirmative action of the entire Board, designate two or more of their number to constitute an Executive Committee which, to the extent determined by unanimous affirmative action of the entire Board, shall have and exercise the authority of the Board in the management of the business of the Corporation, except the power to fill the vacancies in the Board and the power to change the membership of or fill vacancies in said Committee. Any such Executive Committee shall act only in the interval between meetings of the Board, and shall be subject at all times to the control and direction of the Board. By unanimous vote, the Board shall have the power at any time to change the membership of such Committee and to fill vacancies in it. The Executive Committee may make such rules for the conduct of its business and may appoint such chairman and committees and assistants as it may deem necessary. A majority of the members of said committee shall constitute a quorum.

The stockholders may alter or amend the Bylaws of this Corporation by a majority vote of all the outstanding stock of this Corporation entitled to vote given at any meeting duly held as provided in the Bylaws, the notice of which includes notice of the proposed alteration or amendment. The Board of Directors may also alter or amend the Bylaws at any time by affirmative vote of a majority of the Board of Directors given at a duly convened meeting of the Board of Directors, the notice of which includes notice of the proposed alteration or amendment, subject to the power of the stockholders to change or repeal such Bylaws; provided that the Board of Directors shall not make or alter any Bylaw fixing their number, qualifications, classifications, or term of office, or changing the number of shares required to constitute a quorum for a stockholders' meeting.

ARTICLE VII

- 1. For the purposes of this Article VII:
- (a) "Affiliate" or "Associate" shall have the respective meanings given those terms in Rule 12b-2 of the General Rules and Regulations under the Securities Exchange Act of 1934, as in effect on March 1, 1986.
- (b) A person shall be deemed the "Beneficial Owner" of any Voting Shares (as hereinafter defined):
 - (i) which such person or any of its Affiliates or Associates beneficially owns, directly or indirectly; or
 - (ii) which such person or any of its Affiliates or Associates has (A) the right to acquire (whether such right is exercisable immediately or only after the passage of time) pursuant to any agreement, arrangement or understanding or upon the exercise of conversion rights, exchange rights, warrants or options, or otherwise, or (B) the right to vote pursuant to any agreement, arrangement or understanding; or
 - (iii) which are beneficially owned, directly or indirectly, by any other person with which such person or any of its Affiliates or Associates has any agreement, arrangement or

understanding for the purpose of acquiring, holding, voting or disposing of any Voting Shares.

- (c) "Business Combination" shall mean any transaction which is referred to in any one or more of the following clauses (i) through (v):
 - (i) any merger or consolidation of this Corporation or any Subsidiary (as hereinafter defined) with or into (A) any Interested Shareholder (as hereinafter defined) or (B) any other corporation or other person or entity (whether or not itself an Interested Shareholder) which is, or after such merger or consolidation would be, an Affiliate of any Interested Shareholder;
 - (ii) any sale, lease, exchange, mortgage, pledge, transfer or other disposition (in one transaction or a series of transactions) to or with any Interested Shareholder or any Affiliate of any Interested Shareholder of any assets of this Corporation or any Subsidiary having an aggregate fair market value of \$5,000,000 or more;
 - (iii) the issuance or transfer by this Corporation or any Subsidiary (in one transaction or a series of transactions) of any securities of this Corporation or any Subsidiary having an aggregate fair market value of \$5,000,000 or more to any Interested Shareholder or any Affiliate of any Interested Shareholder;
 - (iv) the adoption of any plan or proposal for the liquidation or dissolution of this Corporation proposed by or on behalf of any Interested Shareholder or any Affiliate of any Interested Shareholder; or
 - (v) any reclassification of securities (including any reverse stock split) or recapitalization of this Corporation, or any reorganization, merger or consolidation of this Corporation with any of its Subsidiaries or any other transaction (whether or not with or into or otherwise involving an Interested Shareholder) which has the effect, directly or indirectly, of increasing the proportionate share of the outstanding shares of any class of equity or convertible securities of this Corporation or any Subsidiary which is directly or indirectly owned by any Interested Shareholder or any Affiliate of any Interested Shareholder.
- (d) "Disinterested Director" shall mean any member of the Board of Directors of this Corporation who is not affiliated with an Interested Shareholder and who either was a member of the Board of Directors prior to the Determination Date (as hereinafter defined) or was recommended for election by a majority of the Disinterested Directors in office at the time such director was nominated for election.
- (e) "Interested Shareholder" shall mean any person (other than this Corporation, any Subsidiary, or any pension, savings or other employee benefit plan for the benefit of employees of this Corporation and/or any Subsidiary) who or which:
 - (i) is the Beneficial Owner, directly or indirectly, of more than 10 percent of the voting power of the outstanding Voting Shares (as hereinafter defined);

- (ii) is an Affiliate of this Corporation and at any time within the three-year period immediately prior to the date in question was the Beneficial Owner, directly or indirectly, of 10 percent or more of the voting power of the then outstanding Voting Shares; or
- (iii) is an assignee of or has otherwise succeeded to any Voting Shares which were at any time within the three-year period immediately prior to the date in question beneficially owned by any Interested Shareholder, if such assignment or succession shall have occurred in the course of a transaction or series of transactions not involving a public offering within the meaning of the Securities Act of 1933.
- (f) "Other consideration to be received" shall include, but shall not be limited to, Voting Shares of this Corporation retained by its Public Holders (as hereinafter defined) in the event of a Business Combination in which this Corporation is the surviving corporation.
- (g) The number of Voting Shares deemed to be outstanding shall include shares deemed owned through application of subparagraph I (b) of this Article VII but shall not include any other shares which may be issuable pursuant to any agreement, arrangement or understanding, or upon exercise of conversion rights, warrants or options, or otherwise.
- (h) A "person" shall mean any individual, firm, partnership, trust, corporation or other entity.
- (i) "Subsidiary" shall mean any corporation of which a majority of any class of equity security (as defined in Rule 3all-1 of the General Rules and Regulations under the Securities Exchange Act of 1934, as in effect on March 1, 1986) is owned, directly or indirectly, by this Corporation; provided, however, that for purposes of the definition of Interested Shareholder set forth in subparagraph 1 (e) of this Article VII, the term "Subsidiary" shall mean only a corporation of which a majority of each class of equity securities is owned, directly or indirectly, by this Corporation.
- (j) "Voting Shares" shall mean all of the then outstanding shares of voting capital stock of this Corporation.
- 2. In addition to any affirmative vote required by law or under any other provision of these Articles, and except as expressly provided in paragraph 3 of this Article VII, any Business Combination shall require that each and every condition specified in the following subparagraphs (a) through (j) shall have first been satisfied:
- (a) Such Business Combination shall have received the affirmative vote of the holders of not less than 75 percent of the Voting Shares present and entitled to vote, voting together as a single class. Such affirmative vote shall be required notwithstanding the fact that no vote may be required, or that some lesser percentage may be specified, by law or in any agreement with any national securities exchange, or otherwise.
 - (b) The ratio of:
 - (i) the aggregate amount of the cash and the fair market value of other consideration to be received per share by holders of Common Stock of this Corporation in such Business Combination, to

(ii) the market price of the Common Stock immediately prior to the announcement of such Business Combination,

is at least as great as the ratio of:

- (x) the highest per share price (including brokerage commissions, transfer taxes and soliciting dealers' fees) which such Interested Shareholder or any of its Affiliates has paid for any shares of Common Stock acquired by it within the three-year period prior to the Business Combination, to
- (y) the market price of the Common Stock immediately prior to the initial acquisition by such Interested Shareholder or any of its Affiliates of any Common Stock.
- (c) The aggregate amount of the cash and the fair market value as of the date of the consummation of the Business Combination of consideration to be received per share by holders of Common Stock in such Business Combination:
 - (i) is not less than the highest per share price (including brokerage commissions, transfer taxes and soliciting dealers' fees) paid by such Interested Shareholder or any of its Affiliates in acquiring any of its holdings of Common Stock, and
 - (ii) is not less than the earnings per share of Common Stock for the four full consecutive fiscal quarters immediately preceding the record date for solicitation of votes on such Business Combination multiplied by the then price/earnings multiple (if any) of such Interested Shareholder as customarily computed and reported in the financial community (provided that this subparagraph (ii) shall not be applicable if such Interested Shareholder does not then have outstanding common stock which is publicly traded in the United States).
 - (d) If and to the extent applicable, the ratio of:
 - (i) the aggregate amount of the cash and the fair market value of other consideration to be received per share by holders of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation in such Business Combination, to
 - (ii) the market price of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation, immediately prior to the announcement of such Business Combination,
 - - (x) the highest per share price (including brokerage commissions, transfer taxes and soliciting dealers' fees) which such Interested Shareholder or any of its Affiliates has paid for any shares of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation, acquired by it within the three-year period prior to the Business Combination, to

- (y) the market price of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation, immediately prior to the initial acquisition by such Interested Shareholder or any of its Affiliates of any of, the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation.
- (e) The aggregate amount of the cash and the fair market value of other consideration to be received per share by holders of each of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation in such Business Combination is not less than the highest per share price (including brokerage commissions, transfer taxes and soliciting dealers' fees) paid by such Interested Shareholder or any of its Affiliates in acquiring any of its holdings of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation.
- (f) If and to the extent applicable, the aggregate amount of cash and the fair market value of other consideration to be received per share by holders of each of the 5% Preferred Stock, the Serial Stocks or any other then outstanding preferred stock of this Corporation in such Business Combination is not less than the highest preferential amount per share to which the holders of the 5% Preferred Stock, the Serial Stocks or other class of then outstanding preferred stock would be entitled to receive in the event of a voluntary or involuntary liquidation, dissolution or winding up of this Corporation occurring on the date of the Business Combination.
- (g) The consideration to be received by holders of any particular class of outstanding Voting Shares in such Business Combination shall be in the same form and of the same kind as the consideration paid by the Interested Shareholder in acquiring the shares of such class of Voting Shares already owned by it. If the Interested Shareholder has paid for any class of Voting Shares with varying forms of consideration, the form of consideration to be received for such class of Voting Shares shall be either cash or the form used to acquire the largest number of shares of such class of Voting Shares previously acquired by it.
- (h) After the date on which the Interested Shareholder became an Interested Shareholder (the "Determination Date") and prior to the consummation of such Business Combination:
 - (i) the Interested Shareholder shall have taken steps to ensure that this Corporation's Board of Directors included at all times representation by Disinterested Director(s) at least proportionate to the ratio that the Voting Shares which from time to time are owned by persons who are not Interested Shareholders ("Public Holders") bear to all Voting Shares outstanding at such respective times (with a Disinterested Director to occupy any resulting fractional board position);
 - (ii) except as approved by a majority of the Disinterested Directors, there shall have been no failure to declare and pay at the regular date therefore any full quarterly dividends (whether or not cumulative) on the outstanding 5% Preferred Stock, the Serial Stocks and any other preferred stock then outstanding;
 - (iii) there shall have been (A) no reduction in the annual rate of dividends paid on the Common Stock (except as necessary to reflect any subdivision of the Common Stock), except as approved by a majority of the Disinterested Directors, and (B) an increase in such annual rate of dividends as necessary to reflect any reclassification (including any reverse stock split), recapitalization, reorganization or any similar transaction which has

the effect of reducing the number of outstanding shares of the Common Stock, unless the failure so to increase such annual rate is approved by a majority of the Disinterested Directors; and

- (iv) such Interested Shareholder shall not have become the Beneficial Owner of any additional Voting Shares, directly from this Corporation or otherwise, except as part of the transaction which results in such Interested Shareholder becoming an Interested Shareholder.
- (i) After the Determination Date, the Interested Shareholder shall not have received the benefit, directly or indirectly (except proportionately as a shareholder), of any loans, advances, guarantees, pledges or other financial assistance or any tax credits or other tax advantages provided by or through this Corporation, nor shall the Interested Shareholder have caused this Corporation to make any major change in this Corporation's business or equity capital structure, without approval by a majority of the Disinterested Directors, whether in anticipation of or in connection with such Business Combination, or otherwise.
- (j) A proxy or information statement describing the proposed Business Combination in accordance with the then applicable requirements of the Securities Exchange Act of 1934 and the rules and regulations thereunder (or any subsequent provisions replacing such Act, rules or regulations) shall be mailed to all Public Holders of this Corporation at least 30 days prior to the proposed consummation of such Business Combination (whether or not such proxy or information statement is required to be mailed pursuant to such Act or subsequent provisions). Such proxy or information statement shall contain at the front thereof, in a prominent place, any recommendations as to the advisability (or inadvisability) of the Business Combination which the Disinterested Directors, or any of them, may have furnished in writing and, if deemed advisable by a majority of the Disinterested Directors, an opinion of a reputable investment banking firm as to the fairness (or lack of fairness) of the terms of such Business Combination, from the point of view of the Public Holders of any Voting Shares (such investment banking firm to be selected by a majority of the Disinterested Directors, to be furnished with all information it reasonably requests, and to be paid a reasonable fee for its services upon receipt by this Corporation of such opinion).
- 3. The provisions of paragraph 2 of this Article VII shall not be applicable to any particular Business Combination, and such Business Combination shall require only such affirmative vote of the shareholders as is required by law or any other provision of these Articles if such Business Combination shall have been approved by a majority of the Disinterested Directors then in office even though less than a quorum.
- 4. A majority of the Disinterested Directors shall have the power and duty to interpret all of the terms and provisions of this Article VII and to determine, on the basis of information known to them, among other things, (a) whether a person is an Interested Shareholder; (b) the number of Voting Shares beneficially owned by any person; (c) whether a person is an Affiliate or Associate of another; (d) whether a person has an agreement, arrangement or understanding with another as to any matters referred to in subparagraph 1 (b) of this Article VII; (e) whether the assets which are the subject of any Business Combination, or the securities to be issued or transferred by this Corporation or any Subsidiary in any Business Combination, have an aggregate fair market value of \$5,000,000 or more; and (f) whether all of the applicable conditions set forth in paragraph 2 of this Article VII have been satisfied with respect to any Business Combination.

5. Nothing contained in this Article VII shall be construed to relieve any Interested Shareholder from any fiduciary obligation imposed by law.

ARTICLE VIII

Notwithstanding any other provisions of these Articles or the Bylaws of this Corporation (and notwithstanding the fact that a lesser percentage may be specified by law, these Articles or the Bylaws of this Corporation), the affirmative vote of the holders of at least 75 percent of the Voting Shares present and entitled to vote, voting together as a single class, shall be required to amend, alter or repeal, or to adopt any provisions inconsistent with, Article VII and paragraph 1 of Article VI of the Articles of Incorporation, and paragraph 1 of Section 9 of the Bylaws; provided, however, that this Article VIII shall not apply to, and such 75 percent vote shall not be required for, any amendment, alteration or repeal recommended to the shareholders by a majority of the Disinterested Directors, as defined in Article VII, then in office.

ARTICLE IX

No director of this Corporation shall be personally liable to this Corporation or its stockholders for monetary damages for breach of fiduciary duty by that director as a director; provided, however, that this Article IX shall not eliminate or limit the liability of a director: (a) for any breach of the director's duty of loyalty to this Corporation or its stockholders; (b) for acts or omissions not in good faith or that involve intentional misconduct or a knowing violation of law; (c) under Minnesota Statutes Section 302A.559 or 80A.23; (d) for any transaction from which the director derived an improper personal benefit; or (e) for any act or omission occurring prior to the date when this Article IX becomes effective. If, after the stockholders approve this provision, the Minnesota Business Corporation Act, Minnesota Statutes Chapter 302A, is amended to authorize corporate action further eliminating or limiting the personal liability of directors, then the liability of a director of this Corporation shall be deemed eliminated or limited to the fullest extent permitted by the Minnesota Business Corporation Act, as so amended. No amendment to or repeal of this Article IX shall apply to or have any affect on the liability or alleged liability of any director of this Corporation for or with respect to any acts or omissions of such director occurring prior to that amendment or repeal.

STATE OF MINNESOTA
DEPARTMENT OF STATE
FILED
MAY 08 2001
/s/ Mary Kiffmeyer
Secretary of State

BYLAWS OF

ALLETE, INC.

As Amended Effective May 8, 2001

As Amended Effective May 8, 2001

BYLAWS OF

ALLETE, INC.

Section 1. The annual meeting of the shareholders of this Corporation for the election of Directors and the transaction of such other corporate business as may properly come before such meeting shall be held at a time and place anywhere within or without the State of Minnesota as may be designated by the Board of Directors on the second Tuesday of May in each year after the year 1923, unless such day is a legal holiday, in which case such meeting shall be held on the next day thereafter which is not a legal holiday or a Sunday.

Section 2. Special meetings of the shareholders of this Corporation may be called for any purpose or purposes at any time by the Chairman of the Board, by the President, by the Board of Directors or any two or more members thereof, the Executive Committee, or, in the manner hereinafter provided, by one or more shareholders as permitted under Minnesota law. The place of such special meetings shall be at the registered office of this Corporation in Duluth, Minnesota, or at such other place in Duluth as the Directors may determine.

Upon request in writing, by registered mail or delivered in person to the Chairman of the Board, the President, a Vice-President or Secretary, by any person or persons entitled to call a meeting of shareholders, it shall be the duty of such officer forthwith to cause notice to be given to the shareholders entitled to vote of a meeting to be held at such time as such officer may fix, not less than ninety (90) days after the receipt of such request. If such notice shall not be given within sixty (60) days after delivery or the date of mailing of such request, the person or

persons requesting the meeting may fix the time of meeting and give notice in the manner hereinafter provided.

Notice of special meetings shall state the time, place and purpose thereof. $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left($

Section 3. Notice of every meeting of shareholders shall be mailed by the Secretary or the officer or other person performing the Secretary's duties, not more than sixty (60) days and not less than ten (10) days before the meeting, to each shareholder of record entitled to vote, at his or her post office address as shown by this Corporation's records; provided, however, that if a shareholder waives notice thereof before, at, or after the meeting, notice of the meeting to such shareholder is unnecessary. It shall not be necessary to publish notice of any meeting of shareholders.

Section 4. The presence in person or by proxy of the holders of a majority of the shares entitled to vote at any meeting shall constitute a quorum for the transaction of business. In the absence of a quorum, any meeting may be adjourned from time to time.

Section 5. Meetings of the shareholders shall be presided over by the Chairman of the Board, if there be a Chairman of the Board present, otherwise by the President, or, if the President is not present, by a Vice-President, or if neither the President nor a Vice-President is present, by a Chairman to be elected at the meeting. The Secretary of this Corporation shall act as Secretary of such meetings, if present.

Section 6. Subject to the provisions of Article III of the Articles of Incorporation as amended, each shareholder entitled to vote shall be entitled to one vote for each share of voting stock held by the shareholder

and may vote and otherwise act in person or by proxy at each meeting of shareholders.

Section 7. Any unissued stock of this Corporation, not or hereafter authorized, may be issued and disposed of by the Board of Directors at any time and from time to time, to such persons, firms, corporations or associations, upon such terms and for such consideration as the Board of Directors may, in its discretion, determine, except as may be limited by law or by the Articles of Incorporation of this Corporation. Certificates of stock shall be of such form and device as the Board of Directors may elect, and shall be signed by the Chairman of the Board or the President or a Vice-President and the Treasurer or an Assistant Treasurer or the Secretary or an Assistant Secretary of this Corporation, but when a certificate is signed by a Transfer Agent or Registrar the signature of any such corporate officer and the corporate seal, if any, upon such certificate may be facsimiles, engraved or printed.

Section 8. The stock of this Corporation shall be transferable or assignable on the books of this Corporation by the holders in person or by attorney on surrender of the certificates therefor. The Board of Directors may appoint one or more transfer agents and registrars of the stock. The Board of Directors may fix a time not exceeding sixty (60) days and not less than ten (10) days preceding the date of any meeting of shareholders as the record date for the determination of the shareholders entitled to notice of and to vote at such meeting, and in such case only shareholders of record on the date so fixed or their legal representatives shall be entitled to notice of and to vote at such meeting, notwithstanding any transfer of any shares on the books of the Corporation after any record date so fixed. The Board of Directors may

close the books of the Corporation against transfer of shares during the whole or any part of such period.

Section 9. Subject to the provisions of Article III of the Articles of Incorporation of this Corporation, (1) the management of this Corporation shall be vested in a Board of Directors, the number of which shall be fixed from time to time exclusively by the Board of Directors pursuant to a resolution adopted by affirmative vote of the majority of the Disinterested Directors, as defined in Article VII of the Articles of Incorporation, but the number of Directors shall be no less than nine (9) and no greater than fifteen (15), but no decrease shall have the effect of shortening the term of any incumbent Director. Directors shall be elected annually by the shareholders by ballot by a majority of all the outstanding stock entitled to vote, to hold office until their successors are elected and qualify; (2) subject to any rights then existing by applicable law with respect to cumulative voting, the shareholders at any meeting by a majority vote of all the outstanding stock entitled to vote, at an election of Directors, may remove any Director and fill the vacancy; (3) subject to the rights of the holders of any class or series of the then outstanding shares of voting capital stock of this Corporation, newly created directorships resulting from an increase in the authorized number of Directors or any vacancies in the Board of Directors resulting from death, resignation, retirement, disqualification, removal from office or other cause may be filled only by the shareholders or by the affirmative vote of a majority of the Disinterested Directors then in office, although less than a quorum. Directors so elected shall hold office for a term expiring at the time of the next annual election of Directors by the shareholders and until their successors are duly elected and qualify.

The Board of Directors, as soon as may be after the election in each year, shall elect from their number a Chairman of the Board and shall elect one of their number President of the Corporation, one of whom shall be designated the Chief Executive Officer of the Corporation, and shall also elect one or more Vice-President, a Secretary and Treasurer and shall from time to time appoint such other officers as they may deem proper. The same person may hold more than one office, except those of President and Vice-President. The Board of Directors also may designate, from time to time, former Directors of this Corporation as Directors Emeritus, in recognition of their long and faithful service to this Corporation. Directors Emeritus shall have no duties or responsibilities in connection with the management of the Corporation.

The officers of the Corporation shall have such powers and duties, except as modified by the Board of Directors, as generally pertain to their offices respectively, as well as such powers and duties as from time to time may be conferred upon them by the Board of Directors.

The Board of Directors may, by unanimous affirmative action of the entire Board, designate two or more of their number to constitute an Executive Committee which, to the extent determined by unanimous affirmative action of the entire Board, shall have and exercise the authority of the Board in the management of the business of the Corporation, except the power to fill vacancies in the Board and the power to change the membership of or fill vacancies in said Committee. Any such Executive Committee shall act only in the interval between meetings of the Board, and shall be subject at all times to control and direction of the Board. By unanimous vote, the Board shall have the power at any time to change the membership of such Committee and to fill vacancies in it. The Executive Committee may make such rules for the

conduct of its business and may appoint such Chairman and committees and assistants as it may deem necessary. A majority of the members of said Committee shall constitute a quorum.

Section 10. Meetings of the Board of Directors shall be held at the times fixed by resolution of the Board, or upon call of the Chairman of the Board, the President, or a Vice-President, or any two Directors. The Secretary or officer performing his or her duties shall give two days' notice of all meetings of Directors, provided that a meeting may be held without notice immediately after the annual election, and notice need not be given of regular meetings held at times fixed by resolution of the Board. Meetings may be held at any time without notice if all of the Directors are present, or if those not present waive notice, either before or after the meeting. Notice by mailing to the usual business or residence address of the Director not less than the time above specified before the meeting shall be sufficient. A majority of the Board shall constitute a quorum. Less than such a quorum shall have power to adjourn any meeting from time to time without notice.

Section 11. Any and all officers of this Corporation may be required at any time to give bonds for the faithful discharge of their duties in such sum, or sums, and with such sureties, as the Board of Directors may determine.

Section 12. The term of office of all officers shall be until the next election of Directors and until their respective successors are chosen and qualify, but any officer may be removed from office at any time by the Board of Directors, unless otherwise agreed by agreement in writing duly authorized by the Board of Directors; and no agreement for the employment of any officer for a longer period than one year shall be so authorized.

Section 13. The officers of this Corporation shall have such powers and duties as generally pertain to their offices, respectively, as well as such powers and duties as from time to time shall be conferred upon them by the Board of Directors or the Executive Committee.

In case any officer of the Corporation who shall have signed any bonds or certificates of stock heretofore or hereafter issued by the Corporation, or attested the seal thereon, or whose facsimile signature appears on any bond coupon or stock certificates shall cease to be such officer of the Corporation before the bonds or stock certificates so signed or sealed shall have been authenticated, delivered or issued, such bonds or stock certificates nevertheless may be authenticated, delivered or issued with the same force and effect as though the person or persons who had signed same or attested the seal thereon, or whose facsimile signature appears thereon, had not ceased to be such officer of the Corporation.

The Corporation shall reimburse or indemnify each present and future Director and officer of the Corporation (and his or her heirs, executors and administrators) for or against all expenses reasonably incurred by such Director or officer in connection with or arising out of any action, suit or proceeding in which such Director or officer may be involved by reason of being or having been a Director or officer of the Corporation. Such indemnification for reasonable expenses is to be to the fullest extent permitted by the Minnesota Business Corporation Act, Minnesota Statutes Chapter 302A. By affirmative vote of the Board of Directors or with written approval of the Chairman and Chief Executive Officer, such indemnification may be extended to include agents and employees who are not Directors or officers of the Corporation, but who would otherwise be indemnified for acts and omissions under Chapter

302A of the Minnesota Business Corporation Act, if such agent or employee were an officer of the Corporation.

Reasonable expenses may include reimbursement of attorneys' fees and disbursements, including those incurred by a person in connection with an appearance as a witness.

Upon written request to the Corporation and approval by the Chairman and Chief Executive Officer, an agent or employee for whom indemnification has been extended, or an officer or Director may receive an advance for reasonable expenses if such agent, employee, officer or Director is made or threatened to be made a party to a proceeding involving a matter for which indemnification is believed to be available under Minnesota Statutes Chapter 302A.

The foregoing rights shall not be exclusive of other rights to which any Director or officer may otherwise be entitled and shall be available whether or not the Director or officer continues to be a Director or officer at the time of incurring such expenses and liabilities.

Section 14. A Director of this Corporation shall not be disqualified by his or her office from dealing or contracting with this Corporation, either as vendor, purchaser or otherwise, nor shall any transaction or contract of this Corporation be void or voidable by reason of the fact that any Director, or any firm of which any Director is a member, or any corporation of which any Director is a shareholder or director, is in any way interested in such transaction or contract, provided that such transaction or contract is or shall be authorized, ratified or approved either (1) by vote of a majority of a quorum of the Board of Directors or of the Executive Committee, without counting in such majority of quorum any Director so interested, or being a member of a firm so interested, or

shareholder or a director of a corporation so interested, or (2) by vote at a shareholders' meeting of the holders of a majority of all the outstanding shares of the stock of this Corporation entitled to vote, or by a writing or writings signed by a majority of such holders, nor shall any Director be liable to account to this Corporation for any profit realized by the Director from or through any transaction or contract of this Corporation, authorized, ratified or approved as aforesaid, by reason of the fact that the Director, or any firm of which the Director is a member, or any corporation of which the Director is a shareholder or director, was interested in such transaction or contract; provided however, that this Corporation shall not lend any of its assets to any of its officers or Directors, nor to any of its shareholders on the security of its own shares. Nothing herein contained shall create any liability in the events above described or prevent the authorization, ratification or approval of such contracts or transactions in any other manner provided by law.

Section 15. The Board of Directors is authorized to select such depository or depositories as they shall deem proper for the funds of this Corporation. All checks and drafts against such deposited funds shall be signed by persons to be specified by the Chairman of the Board, by the President or a Vice-President of the Corporation with the concurrence of its Treasurer.

Section 16. The Board of Directors shall have power to authorize the payment of compensation to the Directors for services to this Corporation, including fees for attendance at meetings of the Board of Directors, and to determine the amount of such compensation and fees.

Section 17. The corporate seal of this Corporation shall be in such form as the Board of Directors shall prescribe.

Section 18. The shareholders may alter or amend these Bylaws by a majority vote of all the outstanding stock of this Corporation entitled to vote at any meeting duly held as above provided, the notice of which includes notice of the proposed alteration or amendment. The Board of Directors may also alter or amend these Bylaws at any time by affirmative vote of a majority of the Board of Directors given at a duly convened meeting of the Board of Directors, the notice of which includes notice of the proposed alteration or amendment, subject to the power of the shareholders to change or repeal such Bylaws; provided that the Board of Directors shall not make or alter any Bylaws fixing their number, qualifications, classifications, or term of office, or changing the number of shares required to constitute a quorum for a shareholders' meeting.

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The undersigned, Secretary of ALLETE, Inc., does hereby certify that the foregoing is a correct and complete copy of the Bylaws of ALLETE, Inc. effective as of May 8, 2001.

/s/ Philip R. Halverson
-----Secretary